

# STORIES FROM THE FIELD

Annual Report 2023-2024



**GLYNWOOD**

Center for Regional Food and Farming

# LETTER FROM KATHLEEN



Dear Friends,

Reflecting on Glynwood's impact over the past year, I am filled with appreciation and hope for what lies ahead. This mission to cultivate just and resilient food systems transcends any particular political or cultural moment. The urgency of our work remains constant, driven by the needs of our communities and the land we steward. As one of the only nonprofits working at a regional scale to transform our food system here in the Hudson Valley, we continue to serve as a model for regions across the country.

Through our four core strategies – Cultivating Climate Resilient Solutions, Training and Supporting the Next Generation of Farmers, Providing Local Food for Every Table, and Fostering Markets and Movements to Improve Regional Resilience – we continue to push the boundaries of what's possible in bolstering a food system that engages a wide range of community partners, farmers, and consumers. Our approach is bold, innovative, and deeply rooted in the belief that our work is critical to a thriving future.

This year, we've seen the impact of our projects and programs ripple across the Hudson Valley and beyond. Our commitment remains steadfast. We are not simply adapting to change; we are driving it. The stories and successes shared in this report are a testament to the power of our collective efforts and the enduring importance of our mission.

Thank you for being an integral part of our story.

Onward,

Kathleen Finlay  
Glynwood President

## PUTTING OUR MISSION INTO ACTION: CULTIVATING A JUST AND RESILIENT FOOD SYSTEM

**O**ur mission is to cultivate just and resilient regional food systems so that communities, farmers and the land thrive.



Our mission is more than a statement—it is a call to action. We are dedicated to transforming our vision into tangible impact through four core strategies: Cultivating Climate Resilient Solutions, Training and Supporting the Next Generation of Farmers, Providing Local Food for Every Table, and Fostering Markets and Movements to Improve Regional Resilience. Thanks to our supporters, program partners, and team, these strategic initiatives come to life through our unique programs.

### Cultivating Climate Resilient Solutions

Glynwood's regenerative farming practices cultivate healthy soils, crops, and livestock. Our farm's organic vegetable production, pasture-based livestock management, and climate-smart farming initiatives demonstrate

how agricultural practices can mitigate climate change while producing nutritious food.

### Training and Supporting the Next Generation of Farmers

Our farmer training programs are reshaping the face of farming through initiatives like the Hudson Valley Farm Business Incubator, Glynwood's Residential Apprenticeship and the region-wide Hudson Valley Apprenticeship programs.

### Providing Local Food for Every Table

Our commitment to food access and equity is demonstrated through programs like the Food Sovereignty Fund and "CSA is a SNAP," which make locally grown, nutritious food more accessible to all community members, regardless of income or location.

### Fostering Markets and Movements to Improve Regional Resilience

In our market and movement building work, we foster professional communities that increase the viability of regional agriculture. The Cider Project, Hudson Valley CSA Coalition, and Regional Food for Health Initiative are examples of how Glynwood establishes a food system that increases biodiversity and advances social justice.



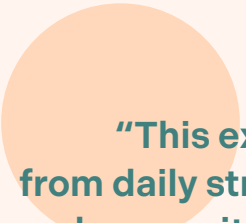
CULTIVATING CLIMATE RESILIENT SOLUTIONS

# A COMMUNITY-DRIVEN ECOLOGICAL TRANSFORMATION: GLYNWOOD'S THICKET RESTORATION PROJECT

Over the last year, we took on an ambitious project to enhance biodiversity, adapt to climate change, and improve natural drainage — restoring a thicket of Multiflora Rose into thriving ecosystems of native species. Our approach was rooted in the principles of restoration agriculture, emphasizing community engagement and public education throughout the process.

A key component of the project was forming a Community Crew. These individuals, along with young people from Hudson River Housing—a Poughkeepsie-based nonprofit that provides services such as housing and vocational training—played a crucial role in the hands-on work of removing invasive plants and planting native trees and shrubs. This collaborative effort accelerated the restoration process and also fostered a sense of shared responsibility for the land.

To help manage water flow and prevent erosion, the team installed a series of “one rock dams” along a stream. These simple structures slow water flow during heavy rainfall events, making the land more resilient in the face of climate change-induced weather extremes.



“This excursion offered a refreshing break from daily struggles and empowered our youth to make a positive impact on a project that will increase biodiversity and climate resilience.”

—ANTHONY SLADE  
MAIN STREET STEWARDSHIP COORDINATOR AT HUDSON RIVER HOUSING

Opposite Page Left to Right: Matthew Ball, Glynwood's Agriculture Project Manager, plants trees with DaShaun Sligh, Anthony Riley and Abdur Rahim Reese  
Above Left to Right: Mia Wendel-DiLallo, Corryn Hobson

We planted a variety of native species, including trees such as elderberry, American persimmon, and northern pecan; shrubs such as blackberry and sandbar willow; and grasses including little bluestem and golden feather grass. This carefully selected mix of plants will provide food and shelter for wildlife, support pollinators, and offer potential forage for livestock.

Throughout the project, we held community events, native plant propagation workshops, and educational outreach programs. By showing how effective community involvement and non-chemical methods of ecosystem restoration can be, we demonstrate a bold example for landowners and communities who are facing similar challenges managing invasive species on their land. We thank Partners for Climate Action for their generous support, which brought this project to life.



Left: Joe Marshall

# CREATING CONNECTION AT GLYNWOOD'S FARM STORE

At our year-round Farm Store, we carry our farm's Certified Organic produce, Animal Welfare Approved meat and eggs, an array of regional grains, and a bounty of local goods sourced from more than 80 producers throughout the region. Our customers and community inspire us daily to care for this land and the life it sustains—together, we're building a healthier future.

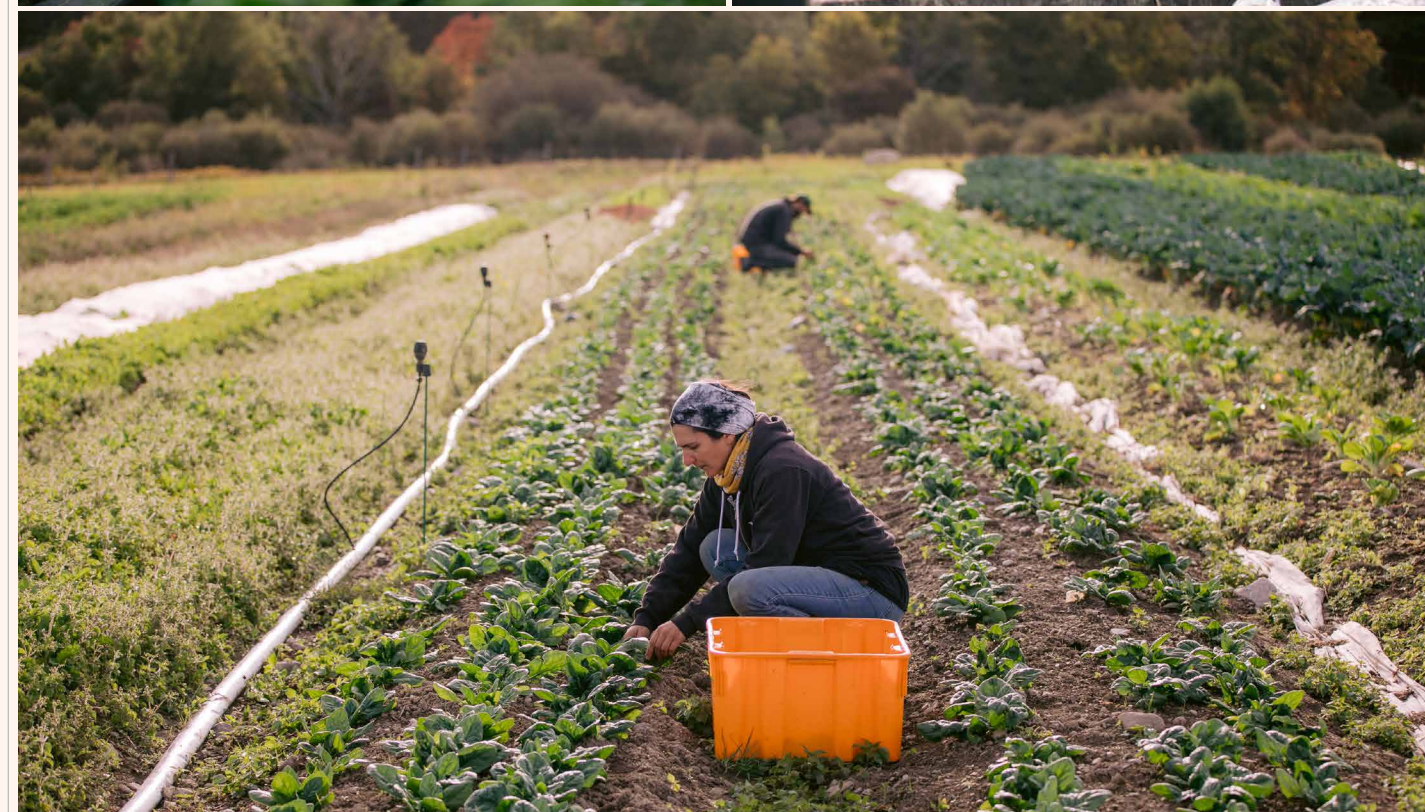


Top: Produce at Glynwood Farm Store  
Bottom: Chelsea Anan shops at the Glynwood Farm Store



"The Glynwood Farm Apprenticeship has been a very rewarding experience and being able to sell our meat products in our farm store brings the whole process full-circle for me. The combination of learning practical skills in the field paired with classroom time has been so valuable. I love working with the livestock here, and am lucky to have such knowledgeable teachers and mentors."

—CHARLOTTE LITTELL, GLYNWOOD APPRENTICE (PICTURED LEFT)



Top Left: Jarret Nelson, Glynwood Farm Director Vegetable Production and Farm Operations, Top Right: Nicole Scott, Glynwood Farm Director, Livestock Operation and Farm Outreach, Bottom: Sophia Spano, Glynwood Apprentice

# NURTURING NEW FARMERS: PATHWAYS RETREAT

In its second year, an innovative program is sowing the seeds for a new generation of farmers. The Pathways retreat, a collaborative effort between Glynwood and GrowNYC, brought together 20 aspiring farmers, predominantly from New York City, for an immersive learning experience to explore the possibilities of transitioning from urban farming and community gardening to full-scale agricultural careers.

The convening was fully bilingual (Spanish and English), with a dedicated language justice team from the Hudson Valley Language Justice Collective providing simultaneous translation throughout the retreat. This emphasis on language accessibility not only facilitated the participation of five Spanish-first attendees but also created a space of increased inclusivity that resonated deeply with all participants.

The program's curriculum was designed in response to a clear need for an entry-level program for communities underrepresented in receiving agricultural education and support, such as Black, Indigenous, Asian, and Spanish-speaking communities. Field sessions, led by Glynwood farmers, offered practical education on Glynwood's farming practices. The retreat also focused on career development, discussing different pathways into farming, including apprenticeships and other educational opportunities.

Left: Pathways program participants working in the field  
Right: Jacqueline Fiesta



Left: Claudine Brantley, Middle: Christina Chan, Right: Pier Washpon

The impact of the Pathways retreat on participants was profound. Many expressed a strong desire to maintain connections with their cohort and with Glynwood, recognizing the value of the network they had built. The retreat fostered a sense of community and mutual support, with participants offering to help each other in their future endeavors.

Participants left the retreat with newfound knowledge, inspiration, and a clearer vision of their potential paths in agriculture. One attendee's comment, "I felt like you were speaking directly to me and my experience," underscores the program's success in addressing the unique challenges and aspirations of urban dwellers interested in farming.

An unexpected highlight of the weekend was a spontaneous salsa class on Saturday night. Just as Lauren Kaplan, Glynwood's Director of Farmer Training, was getting ready to go home for the evening, word got around that she is also a salsa teacher. Retreat participants promptly pushed the tables aside and danced together – bringing movement to the camaraderie, connection, and joyful spirit that permeated the event.

Below: Pathways Retreat Participants



# SOWING SUCCESS AMONG NEW FARMERS: HUDSON VALLEY FARM BUSINESS INCUBATOR

The Hudson Valley Farm Business Incubator, a cornerstone program of Glynwood, has been instrumental in shaping the future of agriculture in the region since its inception in 2014. This initiative provides individualized support to farm entrepreneurs in their first few years of operation, when new businesses are most financially vulnerable and in need of guidance.

Success in the early years is pivotal for the long-term viability of farm businesses. Glynwood's farmer training team works closely with each participant, crafting a tailored approach that aligns with the specific goals of each farm. This personalized mentorship is complemented by formal group training in critical areas such as business planning, financial management, social and ecological sustainability, and farm marketing. Since 2014, the program has served 26 farms, with more than half managed by farmers who identify as Black, Latine, Asian American, or other people of color.

Miram Goler and Mark Stonehill of Full Circus Farm, Glynwood Incubator Participants (photo by Eva Deitch)



In 2024, the Hudson Valley Farm Business Incubator welcomed three new farms to the program:

## Little Gem Farm

Little Gem Farm, managed by Zoe Friedberg, is bringing organic practices to 3/4 acre of black dirt in Chester, NY.

## Finca Seremos

Finca Seremos, which translates to "We-will-be Farms" in Spanish, is the vision of co-managers Chris Nickell and Brenda González. Operating on 1½ acres outside of Beacon, NY, they cultivate a diverse array of vegetables, flowers, and herbs.

## Full Circus Farm

Full Circus Farm, co-managed by Miriam Goler and Mark Stonehill, is a certified organic, horse-powered vegetable farm and fruit tree nursery that operates on 10 acres in Pine Plains, NY.

*By supporting these and other emerging farms, the Incubator is nurturing individual businesses and also building an inclusive network of farms that will continue to learn from and with each other throughout their careers.*

# BRINGING NEW FARMERS TOGETHER THROUGH COLLABORATIVE REGIONAL ALLIANCE FOR FARMER TRAINING (C.R.A.F.T)

Glynwood coordinates the Mid-Hudson Valley chapter of the Collaborative Regional Alliance for Farmer Training (CRAFT), offering free field days that provide farmers the opportunity to see diverse farm enterprises, develop practical farm skills, and network with peers. Each year, community-building events (fifteen of them in 2024!) bring together a wide range of farms, varying in scale, enterprise, and representation, to foster an inclusive and supportive regional farming network.



Visit to Three Sisters Farm during Food Sovereignty Fund Exchange Day



## In 2024, the Food Sovereignty Fund welcomed five new participating farms:

### Ayni Herb Farm

Ayni Herb Farm is a Queer, Trans, and BIPOC-centered herb farm. Farmers Khadija and Amara grow medicinal herbs guided by lunar rhythms, embodying the Kichwa principle of 'ayni' or reciprocity. They provide culturally significant herbs to North East Community Center in Millerton.

### Sovereign Herbs

Sovereign Herbs, a Black Caribbean female-owned farm run by Kat Lopez, specializes in culturally relevant herbs for predominantly Black and Latinx communities. The FSF supports their partnership with Dutchess Outreach, distributing herbs like cilantro, thyme, papalo, and epazote.

### Common Ground Farm

Common Ground Farm cultivates 6.5 acres of historic farmland, growing a wide variety of vegetables, herbs, and flowers. Through the FSF, they distribute vegetables to Fareground in Beacon.

### Green Owl Farm

Green Owl Farm focuses on specialty long-season crops and sustainable farming practices. Farmer Suzanne Kelly distributes mixed vegetables to the Jayne Brooks Memorial Food Pantry in Rhinebeck.

### Truman Farms

Truman Farms combines faith-based leadership with sustainable farming practices. Led by John Morgan and Christian permaculturalist Chelo Hernandez, they supply produce to Dutchess Outreach in Poughkeepsie. Truman Farms is also an alum of the Farm Business Incubator.

PROVIDING LOCAL FOOD FOR EVERY TABLE

# EMPOWERING LOCAL FARMERS AND NOURISHING COMMUNITIES: GLYNWOOD'S FOOD SOVEREIGNTY FUND

The Food Sovereignty Fund (FSF), launched by Glynwood in 2020, bridges the gap between local farmers and hunger relief organizations in the Hudson Valley and New York City. In its fifth year, we welcomed five new farms, further expanding its impact on food accessibility and farmer support in the region.

The FSF has evolved into a robust initiative that pays farmers in advance to produce food that is distributed to community-based hunger relief projects, such as food pantries, soup kitchens, and mutual aid networks. This pairing ensures that nutritious, locally-grown food reaches those who may lack access otherwise.

In its first four years, the FSF has made significant strides. From its initial ten farms in 2020, the program has grown to include 27 farms and 19 food access partners. All 27 farms are run by farmers who identify as part of a historically marginalized group — LGBTQ+, BIPOC, and women farmers. In 2022 and 2023, the program distributed an impressive 170,000 pounds of food, equivalent to hundreds of thousands of meals for Hudson Valley residents.

**"The Food Sovereignty Fund has opened the door for my business. Talking with Glynwood and the food pantry allows me to better plan my crops for next year. My other market is in NYC, but the food pantry in Kingston is much closer—now I am helping feed my neighbors. I am so happy to have this opportunity to work with Glynwood. Through the Food Sovereignty Fund, I distribute rashishes, cilantro, jalapeños, tomatillos, and more. When I started the farm, my dream was to grow lots of sunflowers, they are beautiful. I saved some of the seeds this year to plant next year."**

—JOSE ROBERTO RODRIGUEZ, THREE SISTERS FARM (PICTURED RIGHT)



## BRIDGING THE GAP IN FOOD ACCESSIBILITY: CSA IS A SNAP

The CSA is a SNAP program enables Supplemental Nutrition Assistance Program (SNAP) recipients to join Community Supported Agriculture (CSA) programs, providing equitable access to an abundance of healthy, farm-fresh produce.

CSA is a SNAP addresses a critical gap in food accessibility. Traditional CSA shares in the region typically cost over \$600 for a 22-week season and require upfront payment, making them inaccessible to many families. In contrast, CSA is a SNAP participants pay \$12-\$20 per week using their SNAP benefits, receiving more than double the cost in freshly harvested vegetables. Through the peer-led Ambassador Program, passionate participants of CSA is a SNAP are compensated for promoting the program within their social and physical communities, creating a grassroots network of advocacy and support.

**“Glynwood’s CSA is a SNAP initiative has a profound impact on our farm and our member’s day-to-day lives. Through this program, we’re now able to offer half-price winter shares for the first time ever, which will make a big difference for our low-income members’ health and well-being during the colder months. Plus, as a small nonprofit farm, receiving the full dollar value of our produce while being able to offer accessible pricing is a huge help. We’re grateful for Glynwood’s commitment to re-distributing resources to farms throughout the Hudson Valley and building a wide web of farmers who are now able to offer food to more of our neighbors who would not otherwise have access.”**

—SUZ SCHNEIDER, 2024 FOOD JUSTICE AND ASSISTANT FARM MANAGER AT PHILLIES BRIDGE FARM PROJECT, A CSA IS A SNAP FARM PARTICIPANT (PICTURED RIGHT)

The growth of CSA is a SNAP has been remarkable. During our first pilot season in 2020, CSA is a SNAP was the first multi-farm incentive program linking SNAP and CSA in the country, strengthening New York’s reputation as a leader in innovative food access and farm support programs. There are now more than a dozen such initiatives nationally, and we are confident that there is potential for further expansion of the CSA is a SNAP model, throughout New York and beyond. Beginning with five partner farms serving 32 families in 2020, the program now serves 200 families. Looking ahead, we plan to serve 360 families in 2025 and 768 families in 2026.



# A SNAPSHOT OF OUR IMPACT IN FOOD ACCESS CONTRACTED FOR THE YEAR

### Food Donations

**3,300 LBS LOCAL MEAT**

a mix of turkeys, mutton, beef, chicken, pork, and lamb donated from Glynwood’s livestock operation.

**15,000 LBS VEGGIES**

certified organic produce donated from Glynwood’s vegetable operation

### Food Sovereignty Fund

**\$385,000**  
worth of food in 2024

**25** community food access partners in the program

**92,000 LBS**  
of fresh food distribution

**27** farms contracted as partners in the program

### CSA is a SNAP

**15**  
farms participating

**200**  
families served



# A REGIONAL GRAIN RENAISSANCE: GLYNWOOD'S GRAINS & STAPLES PROGRAM

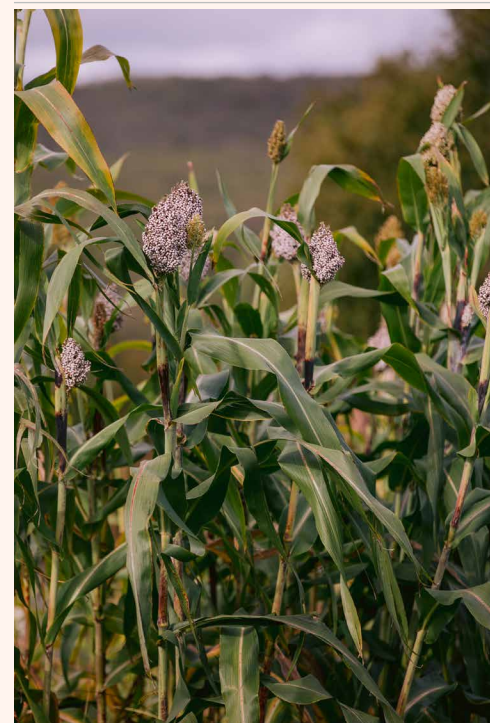


Left: Regionally-produced grains for sale at the Glynwood Farm Store  
Middle: Han Feuer, Grains & Staples, Market & Outreach Coordinator, at the Home Bakers Meetup  
Right: Baked goods shared at the Home Bakers Meetup

Our Grains & Staples program, launched in 2021, aims to bring regionally grown grains back to our tables. Although grains make up 70% of the human diet, they're often overlooked when it comes to supporting local farmers, eating locally, and recognizing the benefits of a regional food system. Over 95% of grain consumed in the Northeast comes from elsewhere, primarily large-scale conventional farms in the Midwest. This initiative seeks to change this by fostering a robust, regional grain economy.

From seed breeders and diversified farms to millers, distillers, bakers, and retail outlets, we are weaving a network that supports the growth of regionally adapted grains, like winter wheat and rye, and creating the economic markets to support their growth throughout New York and the Northeast.

The benefits of this approach are manifold. Organically grown grain crops can reduce weeds and pests, improve water retention, increase soil biodiversity, and diversify farm income. By supporting a localized grain economy, we're encouraging quicker responses to changing needs – a crucial factor highlighted by recent pandemic-induced food shocks. This work has dozens of partners and stakeholders, including the NYC Mayor's Office of Food Policy, 21 farms and farmer collectives, 11 markets that distribute locally-produced grain, five value-chain development projects, and four agricultural universities across the nation.



Ivory Harris of GrowNYC sharing baked goods at Glynwood's 2024 Home Bakers Meetup

Carbon Sponge is an initiative that is working with Hudson Valley farms to study soil carbon dynamics utilizing the sorghum plant, while exploring market potential for sorghum grain and syrup. They provided Glynwood with Rox Orange and Korjaj varieties of sorghum transplants to grow in our small grain plot. They grew beautifully this year!

(PICTURED LEFT)

# STRENGTHENING LOCAL AGRICULTURE AND COMMUNITY CONNECTIONS: HUDSON VALLEY CSA COALITION

The Hudson Valley CSA Coalition, established by Glynwood in 2017, has become a powerful force in supporting and promoting Community Supported Agriculture (CSA) in the region and beyond.

Born out of local farmers' need for marketing support, the Coalition has grown into a vast network that is shortening the distance between food producers and consumers, both literally and figuratively. Today, it represents over 120 local farms offering CSA shares, collectively serving more than 15,000 households in the Hudson Valley.

The Coalition helps farmers recruit first-time CSA members, expand local CSA memberships, and ensure that fresh, locally-grown produce is available to all residents, regardless of income. By facilitating cooperation among farms, the CSA Coalition amplifies individual efforts and fosters creative problem-solving.

In 2024, the Coalition achieved significant milestones. It hosted the National CSA Innovation Summit's annual meeting, bringing national attention to the innovative work happening in the Hudson Valley. The Coalition also held its own Hudson Valley CSA Coalition Annual Summit in person for the second time, bringing together over 80 farmers and food system changemakers across the region. This gathering provided a valuable opportunity for knowledge sharing, networking, and collaborative planning.

"The HV CSA Coalition has made a huge impact in our region for CSA farms like ours. We've felt deeply supported by the organizing efforts to ensure more people have access to join a CSA and the strategic back-end support to help farms promote their offerings. And as both a participant and speaker at this year's summit, I found the workshops invaluable for troubleshooting the unique challenges and opportunities for CSA farms in this ever changing food landscape. We are beyond grateful for the work of the coalition!"

—RICA BRYAN, HARVEST/DISTRIBUTION MANAGER AND WORKER-OWNER AT ROCK STEADY FARM (PICTURED LEFT)



Top Left: Kate Anstreicher, Glynwood Program Manager, speaks at the CSA Summit  
Top Right: Michelle Hughes, Glynwood Director of Regional Food Programs and Meg Callahaa of Catkin Farm  
Bottom: Farmers gathered at the 2024 CSA Summit

# RELATIONSHIPS AS THE FOUNDATION FOR FOOD SYSTEM CHANGE

**S**trong partnerships and community collaboration are central to all of our work. Each of the programs described in this report – from cultivating climate-resilient solutions and training the next generation of farmers to increasing food access and fostering market development – are possible through reciprocal relationships with organizations and farmers throughout the region. We could not, and would not want to, do this work in isolation. As we reflect on the past year, we are deeply grateful to the partners who have opened their doors and farms to us – we have loved walking your fields, seeing your gorgeous produce, witnessing the impact of your food pantry, listening to your innovative ideas, and learning from your thoughtful teams about how we can build a better food system for all of us.

**“Returning to work at Glynwood two years after my apprenticeship has been like a homecoming. I’m excited by the new projects that are underway, such as planting some of the first trees in the long-term plan to establish agroforestry practices in our pastures. I couldn’t ask for better mentors in Nicole and Maddie. The current apprentices are a joy to work with as they help me get reacquainted with this land where I learned how to be a farmer.”**

—MIYA KUMANGAI, GLYNWOOD LIVESTOCK FARMER AND 2022 GLYNWOOD APPRENTICE  
(PICTURED LEFT)



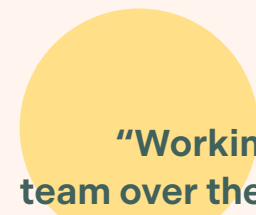
# GLYNWOOD'S COMMITMENT TO DIVERSITY, EQUITY, INCLUSION, AND JUSTICE

**A**s an organization, we believe that Glynwood has a role to play in addressing racism and inequity in our country's food system. We are committed to advancing diversity, equity, inclusion, and access in our organization, and in all of our work, through deep learning, orienting ourselves toward healing racism and oppression, and expanding spaces for those who have not been historically included. Both our staff and board have active DEIJ committees to maintain our vigilance to this work. Our full board and team approved Equity Equity Statement is available at [glynwood.org/about/equity](https://glynwood.org/about/equity).

Glynwood is working to co-create regenerative and just alternatives to globalized and extractive food systems, to steward our resources sustainably, and to deeply root this and all of our work in our commitment to antiracism and to equity and inclusion.

Glynwood is dedicated to uplifting underserved farmers and food producers. For example, our Food Sovereignty Fund partners exclusively with Black, Latine, Asian-American and other people of color (BIPOC), LGBTQ+, and women farmers. Our Pathways to Farming retreat invites and fully supports aspiring farmers of color to join a bilingual overnight farm retreat at no cost to explore access points and receive individual guidance to begin a career in agriculture. The Hudson Valley Farm Business Incubator has supported 26 farms, almost 66% of whom identify as BIPOC-led. In addition, we work extensively to provide language justice for all program participants, including workshops in Spanish, simultaneous interpretation at live events, and translation of written materials into multiple languages, including simplified Chinese. These are just some of the ways we reinforce our dedication to widening belonging and amplifying the voices and contributions of underserved communities to increase inclusive representation in the agricultural sector.

*Wendelin Regalado and Verónica Martínez Cruz of the Hudson Valley Language Justice Collective during a Food Sovereignty Fund Exchange Day where they provided simultaneous interpretation for all participants*



**“Working with the Glynwood team over these past two years has been a tremendously generative experience. We’re grateful to be called into partnership with an organization that has long standing, meaningful relationships with Spanish-preferred farmers and a deep commitment to engaging with and investing in Language Justice as a framework and praxis. Michelle Hughes (Director, Regional Food Programs) is a language justice practitioner in her own right, and it’s a blessing to do this work in partnership with her and the greater Glynwood team.”**

—WENDELIN REGALADO, HUDSON VALLEY LANGUAGE JUSTICE COLLECTIVE



# A YEAR OF MEMORABLE EVENTS: CELEBRATING COMMUNITY AND LEGACY AT GLYNWOOD

This year, we hosted vibrant events that brought our community together. These gatherings reinforce the powerful connections that form when people come together to enjoy our working landscape.

Our spring Farm Fest — a free event open to the public — welcomed over 200 visitors from across the region to Glynwood and provided an opportunity for attendees to learn about the importance of regional food systems and enjoy a beautiful May day on the farm.

We hosted three farm dinners, each offering a distinct culinary experience. One dinner honored Stephen Satterfield — media producer, entrepreneur, and Glynwood Ambassador — celebrating his contributions to food culture. Another showcased the bounty of wild and foraged foods, highlighting the rich diversity of our

local ecosystem. The third dinner put the spotlight on New York state beverages, emphasizing the breadth of our regional food and drink offerings.

The crowning event of our year was the auction, which held special significance as we celebrated 100 years of 'Glynwood'. This milestone marks a century since the Perkins family first purchased and named this stunning property. We honored the many branches and generations of the Perkins family, whose stewardship of this land for over seven decades laid the foundation for Glynwood's existence. Their generous donation of the land to create our nonprofit organization, along with the addition of 1,700 acres to Fahnestock State Park, ensures that their legacy of care and dedication will continue to flourish. The auction was a resounding success, raising an impressive \$440,000 to support our ongoing work.

There is a unique magic that happens when people come together to share meals, stories, and visions for the future.

Left: Stephen Satterfield, Glynwood Ambassador, speaks with Megan Larmer, Glynwood Senior Director of Programs, at a Farm Dinner  
Right: Victoria Wilson-Charles and Tammi Thompson at Glynwood's Lawn Party



Top Left to Right: Glynwood Auction and Benefit, Liat Applewhite, Glynwood Board Member, with Suzy Konecky, Glynwood Director of Development and Communications  
Bottom Left to Right: Glynwood Farm Dinner 2024, Danielle Silber and Bre Petits at a Glynwood Farm Dinner, June Russell, Glynwood Director of Regional Food Programs with Brooke Singer of Carbon Sponge.

# PEOPLE OF GLYNWOOD

## Team

**Lindsey Andes**, Events Assistant  
**Chelsea Anan**, Farmer Training Program Coordinator  
**Kate Anstreicher**, Manager, Regional Food Programs  
**Matthew Ball**, Agricultural Project Manager  
**Maria Bonsanti**, Guest Relations Coordinator  
**Claire Briguglio**, Development Coordinator  
**Christina Chan**, Farmer Training Program Coordinator  
**Ryan Ciancanelli**, Staff Accountant  
**Mark Daisley**, Chief Operating Officer/Chief Financial Officer  
**Ashley Ferguson**, Director of Social Events  
**Kathleen Finlay**, President  
**Carmela Frattellone**, Director of Human Resources & Accounting  
**Jennifer Hayden, PhD**, Director of Development  
**Michelle Hughes**, Director of Regional Food Programs  
**Steffen Hyder**, Associate Director of Buildings, Infrastructure and Grounds  
**Chris Jennings**, Site Assistant  
**Lauren Kaplan**, Associate Director of Farmer Training  
**Brian Kissane**, Site Assistant  
**Suzy Konecky**, Director of Development and Outreach  
**Miya Kumangai**, Livestock Farm Hand  
**Megan Larmer, PhD**, Senior Director of Regional Food Programs  
**Zoraida Lopez-Diago**, Vice President of Communications, Development & Strategic Partnerships  
**Anabel Mejia**, Bilingual Food Access Coordinator  
**Maddie Morley**, Assistant Livestock Manager  
**Jarrett Nelson**, Farm Director of Vegetable Production and Farm Operations  
**Bridget O'Brien**, Hospitality Assistant  
**June Russell**, Director of Regional Food Programs  
**Nicole Scott**, Farm Director of Livestock Operations and Farm Outreach  
**Michael Smith**, Manager of Administration  
**Ryan Stasolla**, Farm Marketing & CSA Coordinator  
**Kim Vargo**, Bookkeeper

## Board of Directors

**Dr. Liat Applewhite, G. Kirby Brown** (Secretary), **Anne Perkins Cabot** (Director Emerita), **Dr. Sezelle Gereau** (Co-Vice Chair), **Stephen M. Haggerty, Kanchan Koya, Barbara Kurz, Mark Michael, Judith Mogul** (Chair), **D. Bryce O'Brien, II, Linda Quella, Alexander Reese, Dan Shannon, Jennifer P. Speers, Paul N. Watterson Jr.** (Co-Vice Chair), **Stirling Welch, Victoria Wilson-Charles, Christopher Zuehlsdorff** (Treasurer)

# GLYNWOOD CENTER FINANCIALS

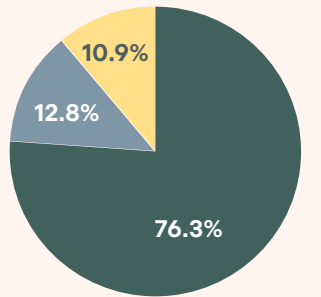
April 1, 2023 - March 31, 2024

## Operating Expenses

Program Services	\$ 5,097,578	76.28%
Management and General	\$ 858,446	12.85%
Fundraising	\$ 726,909	10.88%

**Total Operating Expenses \$6,682,933**

Operating Expenses

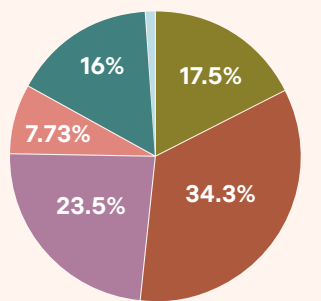


## Operating Revenue

Individual & Corporate Contributions	\$ 2,449,231	34.29%
Foundation Contributions	\$ 1,681,931	23.55%
Endowment Funding Allocation for Operations	\$ 1,251,308	17.52%
Earned Income	\$ 1,145,703	16.04%
Government Grants	\$ 552,289	7.73%
In-Kind and Other Income	\$ 61,517	0.86%

**Total Operating Revenue \$7,141,979**

Operating Revenue  
(Excluding Investment Income)



## Consolidated Statement of Financial Position

Cash & Cash Equivalents	\$ 1,164,746
Investments + Endowment Funds	\$ 25,500,746
Other Current Assets	\$ 1,661,057
Leasehold Improvements & Equipment (Net)	\$ 3,713,247
<b>Total Assets</b>	<b>\$ 32,039,796</b>
Liabilities	\$ 543,684
Net Assets	\$ 31,496,112

**Total Liabilities and Net Assets \$ 32,039,796**

Glynwood has seen another growth year and has benefited from disciplined budget management and robust board oversight. Development revenue continued to grow as our work resonated with generous supporters. Earned income from farm sales, fees, and agritourism increased this year, diversifying our revenue. This growth allowed us to spend over \$5 million training farmers, building markets and giving access to healthy, local foods. Glynwood's endowment grew in line with market conditions this year; it makes up 17% of operating revenue. Continued investment was made in the campus, which will ensure Glynwood's programming can continue here for years to come. This information has been prepared based on the draft FY24 financial statements. The Audited Financial Statements and related notes are available from Glynwood on request and the Form 990 is published at [glynwood.org](https://www.glynwood.org)



**THANK YOU!**

Learn more at [www.glynwood.org](http://www.glynwood.org) or call (845) 265-3338.

*All photos by Mel Barlow unless otherwise noted*